

As a business owner and decision maker, you need to utilize financial solutions and strategies that protect your business, attract and retain key people, and effectively position your business for long-term growth. Life insurance can be an excellent financial tool to help accomplish these objectives. Here are several concepts for your business to consider:

## **Buy-Sell Agreements**

Life insurance can fund an agreement between two or more co-owners in a business which stipulates that when one of the co-owners dies, the death benefit goes to purchasing the deceased owner's interest in the business.

## **Key Person Coverage**

Life insurance can protect a business from monetary losses caused by the death of an executive or key person.

# **Credit Line Coverage**

Life insurance can help secure a line of credit for a business by being a known business asset that can be utilized as collateral for a loan.

#### **Debt Coverage**

The beneficiaries of a life insurance policy can use the proceeds to help cover business debts when a sole proprietor dies.

# For more information, visit: LifeInsurance.IllinoisMutual.com

Policy Form 614, Renewable Term To Age 95
Policy Form 617, Whole Life Insurance To Age 121 Policy

Not available in AK, DC, HI, MT or NY. Coverage and availability may vary in other states.

For costs and details of coverage, limitations, exclusions and terms, contact your agent or Illinois Mutual.

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